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**RESOLUTION BY**

**FINANCE AND EXECUTIVE COMMITTEE**

AUTHORIZING THE MAYOR TO ACCEPT THE NAME CHANGE OF ROY F. WESTON, INC. TO WESTON SOLUTIONS, INC., REGISTERED TO DO BUSINESS IN THE STATE OF GEORGIA, TO BE REFERRED TO HEREIN THEREAFTER FOR FC 7345-01 CONTRACT C, SANITARY SEWER EVALUATION SURVEY.

**WHEREAS**, Roy F. Weston, Inc. is a contractor with the City of Atlanta; and

**WHEREAS**, Roy F. Weston, Inc. filed Articles of Amendment changing its name to Weston Solutions, Inc. with the Georgia Corporation Division; and

**WHEREAS**, it is necessary by legislation to reflect the name change of said contractor.

**WHEREAS**, the contractor's name for FC 7345-01 Contract C, Sanitary Sewer Evaluation Survey shall read Weston Solutions, Inc.

**NOW THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF ATLANTA, GEORGIA**, and the Mayor be and is hereby authorized to accept the name change of Roy F. Weston, Inc. to Weston Solutions, Inc., registered to do business in the State of Georgia for FC 7345-01 Contract C, Sanitary Sewer Evaluation Survey.

**BE IT FURTHER RESOLVED**, that the contractor's name for FC 7345-01 Contract C, Sanitary Sewer Evaluation Survey shall read Weston Solutions, Inc.; and

**BE IT FURTHER RESOLVED**, that the Purchasing Agent of the Bureau of Purchasing and Real Estate be and hereby directed to notify the appropriate parties of said name change.

11/12/02 BPRE (KOB)



Weston Solutions, Inc.  
Suite 420  
100 Peachtree Street, NW  
Atlanta, Georgia 30303-1911  
404-527-7000 • Fax 404-527-7001  
www.westonsolutions.com

CITY OF ATLANTA  
BUREAU OF PURCHASING

2002 AUG -9 PM 2:35

Keith Brooks  
City of Atlanta  
Bureau of Purchasing and Real Estate  
55 Trinity St., Ste. 1790  
Atlanta, Ga. 30303

August 8, 2002

Re: Sewer Group One C Annual Contract FC -7345-01

Dear Mr. Brooks:

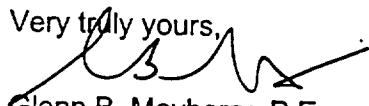
As you may have noticed from our attached press release, Roy F. Weston, Inc. has changed its legal corporate name to Weston Solutions, Inc. This change will have no direct impact to your projects and programs, but reflects the final step in our transition to an employee-ownership company. We believe our new name captures the essence of our mission to deliver teams and technologies to solve the emerging, complex problems of our strategic clients. We're also pleased with our continued improvement in financial performance, making us a financially-stable company well positioned to serve our clients over the long haul.

Becoming an employee-ownership company not only has made us stronger but provides all employees with new incentives to be responsive to our client needs. Weston Solutions offers teams of talented people dedicated to long-term win-win relationships, sustained by our commitment to get your whole job done right – every time. Ownership encourages a sustainable growth strategy that builds long-term value, not risky consolidation strategies that seek cost-cutting synergies. Our size and structure create fewer organizational barriers that distract us from delivering innovative, tailored solutions for our clients. It helps us attract and retain top-flight technical people to meet your needs. Our work force is stable, growing, and energized.

Contractual modifications need to be prepared for our current contract with the City, which is referenced above.

I look forward to the opportunity to meet with you again soon to discuss how we might help you develop cost-effective solutions to your critical challenges. If you have any questions, or if there is any issues associated with the name change that need to be addressed, please do not hesitate to call me at (404) 527-7000.

Very truly yours,

  
Glenn B. Mayberry, P.E.  
Weston Solutions, Inc.

CC: James J. Brady COA  
Lance Clark COA  
Attachment



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## Roy F. Weston, Inc. Changes Name to Weston Solutions, Inc.

>>>PRESS RELEASE ISSUED 06/05/02<<<

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News Media Contact: Edmund B. Pettiss, Jr.  
610-701-3159  
[info@westonsolutions.com](mailto:info@westonsolutions.com)

FOR IMMEDIATE RELEASE

### Roy F. Weston, Inc. Changes Name to Weston Solutions, Inc.

- **Employee-Ownership Company Focuses on Restoring Resource Efficiency**
- **Operating Performance Continues to Improve**

WEST CHESTER, Pa. – June 5, 2002 – Roy F. Weston, Inc. today announced a corporate name change to Weston Solutions, Inc. Building upon its 45-year legacy as a leading national environment and redevelopment firm, the name change is the final step in the Company's transition to become an employee-ownership company. At a company-wide meeting today, Chief Executive William L. Robertson and President and Chief Operating Officer Patrick G. McCann outlined a long-term corporate mission to restore resource efficiency to its clients' operations, solving the most difficult emerging, complex problems relating to the environment and redevelopment.

States Robertson, "Changing our corporate name to Weston Solutions reflects the dramatic change in structure and performance our company has undergone in the past few years. It builds on our solid reputation while capturing the essence of our client commitment."

"Since we went private last June, we have successfully completed our transition from a publicly held company," Robertson continued. "As a growing and financially stable company, we are now well-positioned to serve our clients over the long haul. As an employee-ownership company, Weston Solutions offers teams of talented people dedicated to long-term win-win relationships with our clients. We remain confident that our new corporate identity and strategic

<http://westonnet/reporter/DevelopMents/pr060502.htm>

8/8/2002

focus will offer exceptional value to our clients as we work together to solve the newest challenges this millennium holds.”

McCann continued, “We are very pleased with the continued improvement in operating performance that WESTON has experienced over the last few years. This provides a strong financial foundation for additional growth.” Recent performance highlights include the following:

- 2001 EBITDA (earnings before interest, taxes, depreciation, and amortization), a commonly used measure of cash flow, increased more than 30% last year, almost doubling in the past two years.
- Contract backlog is up 10% in the past year and net revenue is projected to grow 12% in 2002.
- WESTON’s financial liquidity and leverage are better than planned due to significant improvement in cash flow. The Company projects that by the end of the second quarter it will have reduced debt by almost 30% since going private only one year ago.
- Due to strong operating results and faster-than-expected debt reduction, the Company’s 2001 year-end appraised value increased by 35% in its first seven months as a private employee-ownership Company.

Weston Solutions, Inc. is a leading environment and redevelopment firm, delivering comprehensive solutions to complex problems for industry and government worldwide. The company’s services encompass environmental remediation, redevelopment, and management and compliance. Its emphasis on restoring resource efficiency to its clients’ operations – including land, air, water, facilities, and staff – ensures that clients derive maximum value from their resources.

For more information, visit the WESTON web site at <http://www.westonsolutions.com>.

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**WESTON<sup>NET</sup>**

*All information contained within WESTONnet is company confidential.*

Date revised: 05 Jun 2002

<http://westonnet/reporter/DevelopMents/pr060502.htm>

8/8/2002

Owner: Barb Thompson

Marketing and Employee Communications

**SECRETARY OF STATE****Cathy Cox***... advancing the e-government revolution*

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[Click here for an explanation of terms](#)**WESTON SOLUTIONS, INC. (FOREIGN PROFIT)****Officers****PO BOX 2653****WEST CHESTER, PA 19380**

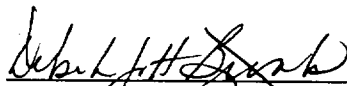
Control #	Status	Filing Date	Last AR Paid	Jurisdiction
J050141	ACTIVE/COMPLIANCE	11/27/1967	04/16/2002	PENNSYLVANIA
Registered Agent		Agent Address		Agent County
THE PRENTICE HALL CORP SYSTEM		4845 JIMMY CARTER BOULEVARD	NORCROSS, GA 30093	GWINNETT

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TRANSMITTAL FORM FOR LEGISLATION

TO: MAYOR'S OFFICE

ATTN: GREG PRIDGEON

  
Commissioner's Signature

  
Purchasing Agent's Signature

Originating Department: DWM

Contact Person: Keith Brooks x 6382

Committee(s) of Purview: Finance and Executive

Council Deadline: November 18, 2002

Committee Meeting Dates(s): November 26-27, 2002

Full Council Date: December 2, 2002

**CAPTION**

AUTHORIZING THE MAYOR TO ACCEPT THE NAME CHANGE OF ROY F. WESTON, INC. TO WESTON SOLUTIONS, INC., REGISTERED TO DO BUSINESS IN THE STATE OF GEORGIA, TO BE REFERRED TO HEREIN THEREAFTER FOR FC 7345-01 CONTRACT C, SANITARY SEWER EVALUATION SURVEY.

**BACKGROUND**

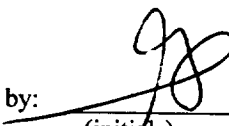
Roy F. Weston, Inc. issued a Press Release on June 5, 2002 announcing a corporate name change to Weston Solutions, Inc. The contractor is requesting that the City of Atlanta reflect this name change on its Contract with the City.

**FINANCIAL IMPACT (if any) 0**

*Mayor's Staff Only*

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Received by Mayor's Office: 11/14/02  
(date)

Reviewed by:   
(initials) (date)

Submitted to Council: \_\_\_\_\_  
(date)

Action by Committee: ☐ Approved ☐ Adversed ☐ Held ☐ Amended  
☐ Substitute ☐ Referred ☐ Other